



# Improving person to desk ratio

Perfumery & Fragrance | Europe

### **GOAL**

Maximise the use of existing space and grow headcount by 20%.

### Highlights



226 sensors

Desk and meeting room sensor



2 days
Short deployment turnaround



Bespoke reports

Including optimisation recommendations



Network

customer's IT infrastructure

## Delivering data powered workplace transformation solutions



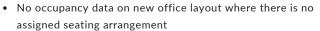
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#### **CHALLENGES**

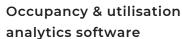




- Pressure to grow headcount by 20% in existing office
- Pressure to find ways to use existing office space efficiently
- Observation data depict underutilised spaces with low occupancy

### **SOLUTION**





Providing accurate data on how employees utilise and interact with spaces, allowing Facilities teams to re-configure underused spaces to optimise utilisation.

### BENEFITS



"I can check occupancy of every desk and meeting room by floor, by community, by day and by time.
The data is represented in a way that is easy to understand".

Increased desk ratio to 1.2:1

2 Improved desk ratio from 1:1 to 1.2:1 and grow headcount by 20%.

Direct savings in cost per square metre

Increased efficiency in space management approach with direct impact on cost savings.

"I now have the information I need to make important decisions, such as whether to hire more staff, extend our offices to another floor or rent more space".

Senior Facilities Manager